Entrepreneurship, Disability and CDFIs Session 5: CDFI and Founder Experiences

> Thank you for joining us! The webinar will begin momentarily.

Zoom Settings

- The audio for today's meeting can be accessed using Computer Audio or by calling in by phone. If you select Computer Audio, please make sure your speakers are turned on or your headphones are plugged in.
- To call in for audio:
- Dial: 301 715 8592. The meeting code is 880 7070 8213
- The ASL Interpreter will have a spotlight throughout the presentation. For the best viewing experience, please navigate to "Speaker View" using the options at the top right of your screen.
- Real-time captioning is provided. The captions can be found by clicking on the "cc" button in the Zoom controls at the bottom of the screen.
- If you do not see captions after clicking the "cc" button, alert the host via the chat box.

Questions and Technical Assistance

- Please send your questions, concerns and any requests for technical assistance to the NDI Host via the chat box.
- If you would prefer to ask your question in ASL, please raise your hand and wait to be called on by the Host
- Questions will be addressed by the presenter if time allows.
- If your question is not answered during the webinar, you are listening by phone or you are unable to use the chat box, please email ajones@ndi-inc.org.
- Please note: This webinar is being recorded and the materials will be available at <u>www.DisabilitySmallBusiness.org</u> on the Past Events page within 1-2 weeks.

Entrepreneurship, Disability and CDFIs: Session 5: CDFI and Founder Experiences

Presented by: Disability Opportunity Fund May 2, 2023



Building a Better Financial Future





Tapping a market, meeting a need.

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THE disability opportunity FUND

Impact and Accomplishments

As a Nationally Certified CDFI, DOF's mission is to provide financial products, technical assistance, equity investment and financial advisory services that improve the quality of life and build personal wealth for People with Disabilities and their families, and support organizations serving this population.

15-year track record of posit ive returns

Over \$70 MM Assets Under Management

100 + t ransact ions closed since incept ion

A E R I S R A T E D *** A+ POLICY PLUS Candid.

GuideStar

Aeris-rat ed A+ for financial st rengt h and performance

Earned GuideStar Plat inum Seal of Transparency Annually since 2015

What We Do

Finance Loans

-Acquisition -Predevelopment -Construction -Mini-perm -Tuition Bridge Loans -Working capital

Equity Investments

-Seed, Series A and above -Six Focus Areas of the Disability Market: Housing, Employment, Technology, Socialization, Healthcare and, Education



RealEstate

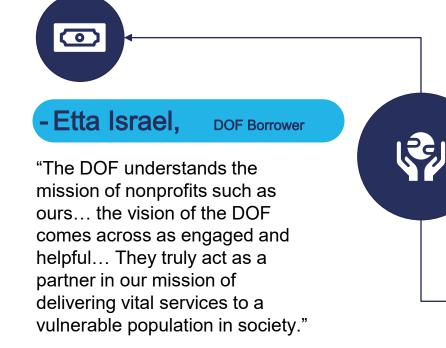
-Ownership & Management -Commercial -Multi-family residential -Single-family residential

DOF Cares

Fiscal agent for donors wishing to philanthropically support the disability community through pass-through grants.

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Quotes from Borrowers

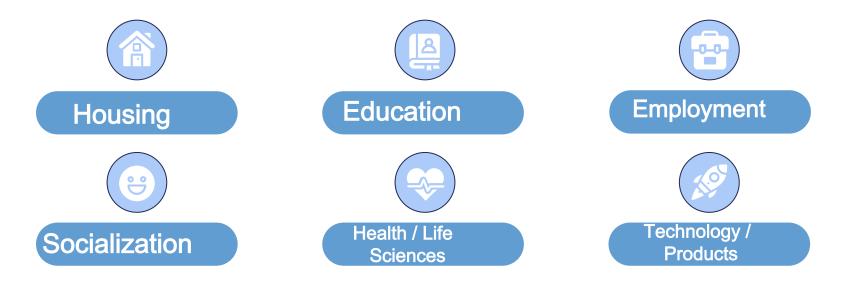


- Movin' Out, DOF Borrower

"Access to DOF financing has helped us to successfully expand our capacity and impact, and our ability to assist more very low-income people with disabilities."

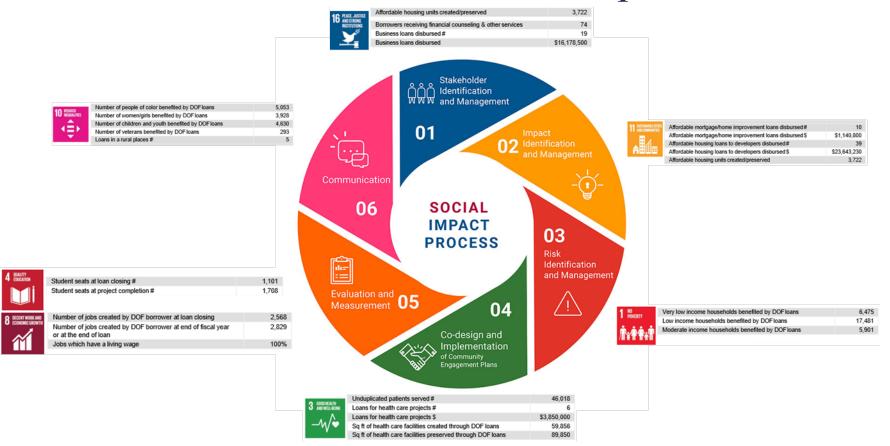


We hit all the boxes



As a national Certified CDFI Fund, DOF follows six Focus Areas when providing support to our network

Measurable Social Impact







Employment



Technology / Products





Education



Health Care / Life Sciences





Housing



Socialization

Portfolio Companies

As of April 2022*



Vijay, Ravindran, CEO



Danny Weissberg, Co-Founder &CEO



Melissa Danielson, Co-Founder & CEO



Jamil Karriem, Founder &CEO



Peter Kant, CEO



NOLIMBITS

Erica Cole, CEO

DOF Real Estate

West Virginia

White Sulphur Springs experienced a devastating flood in 2016 and had struggled to rebuild the town on their own. DOF purchased five retail store fronts, 7200 sq. ft of commercial space, 16 apartments and fully renovated & leased them.





In 2020, DOF started a new hardware business creating 9 jobs in the White Sulphur Springs community



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DOF Real Estate

DOF also purchased an old schoolhouse and converted it into a beautiful state-of-the-art hotel. The first in the world that is fully accessible.











The Schoolhouse Hotel

https://theschoolhousehotelwv.com/

Technical Assistance

1:1 Meetings with Entrepreneurs

Webinars

Helping develop Business plans

Helping our community

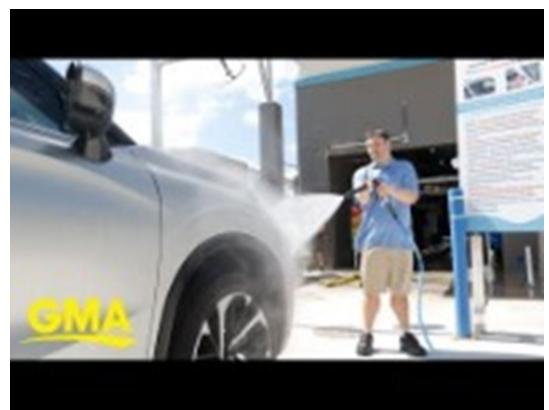
Meeting with Families

Speaking Engagement



NATIONAL DISABILITY FINANCE COALITION

Good Morning America Video







CAR WASH YelowBird

The Disability Opportunity Fund



info@thedof.org

265 Sunrise Highway, Suite 45 Rockville Centre, NY 11570

Questions?





Upcoming Webinars

<u>Social Media Accessibility</u>, Presented by Results One Wednesday, May 3rd, 2:00 – 3:30PM EST

Pro-Tips Grant Writing Webinar, Presented by Hello Alice Wednesday, May 10th, 2:00 – 3:30PM EST

Business Structure and Business Plan, Presented by Griffin-Hammis Associates Wednesday, May 17th, 2:00 – 3:30PM EST

<u>Creating Accessible PDFs</u>, Presented by Results One Wednesday, June 7th, 2:00 – 3:00PM EST

NDI Small Business Hub

- Are you an aspiring entrepreneur or existing business owner with a disability wanting help to START, BUILD and GROW your business? Visit www.disabilitysmallbusiness.org or email <u>rchavez@ndi-inc.org</u>
- Want to join a dynamic learning community focused on key financial health topics for business? For information or to apply for our next series in March, email Caroline Bolas at <u>cbolas@ndi-inc.org</u>
- Visit our Streaming TV channel for informational and motivational content for disability owned small businesses at <u>www.DisabilityOwned.com</u>
- Access training, mentoring, business coaching, and grant opportunities through our new partnership with Verizon Small Business Digital Ready! Register here: <u>Small</u> <u>Business Training | About Verizon</u>
- Want to "Stay In The Know" about NDI's small business hub? Join our mailing list!

NDI Small Business Team









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